

PRESS RELEASE

FOR IMMEDIATE RELEASE

Friday 29th September 2023

FRASER PARTNERS WITH TANKOA FOR NEW BUILD PROJECT

Fraser Yachts is pleased to announce the sale of the all-new T560 Apache. This groundbreaking 56M fully-custom yacht from Tankoa is expected to be completed in late 2026.

HOW IT ALL BEGAN

It all started at the Fort Lauderdale International Boat Show in 2022 with a simple introduction on the docks. That is when Fraser Broker J.D. Crawford met the soon to be Owner of the forthcoming T560 Apache from Italian boutique shipyard: Tankoa.

“When I first engaged with my client, their unique requirements were at the forefront of our discussions. As we explored the available options in the market, it became evident that a fresh approach was necessary,” says Crawford. Once the clear decision to go with a new build was made, the focus shifted towards finding the best shipyard for the project.

“After meeting with various shipyards, Tankoa emerged as the ideal partner to bring our client's vision to life. Tankoa demonstrated an exceptional understanding of our client's desires and successfully designed a vessel that precisely meets their needs,” stated Crawford.

Although the sale was successfully finalized in early August 2023, J.D. Crawford and Fraser Yachts will continue to be involved on the project management side throughout the construction phase. “This collaboration underscores my dedication as not only a sales broker for the brokerage market but also as an astute buyer's representative on new builds, reaffirming our commitment to tailored solutions and Tankoa's ability to deliver innovative designs,” Crawford said.

BEHIND THE DEVELOPMENT

Designed by Alberto Mancini, the new Tankoa T560 Apache draws inspiration from Mancini's 76M T760 Apache design that was first unveiled at the Monaco Yacht Show in 2021. It's no small feat to take the features of a large yacht and translate them into a smaller package, but the Tankoa team and the Mancini studio relished the opportunity.

“The task was to replicate a similar design with similar proportions to the 76M version, keeping the yacht sleek and elegant but still offering huge volumes inside with features that are more typically found on yachts larger than 1,000 gross tons,” says Claudio Corvino, Sales and Business Development Manager at Tankoa.



“The tricky part was to maximize internal space with minimal compromises, to create a beach-style home-away-from-home retreat with expansive external spaces and without the formality that is sometimes found on yachts of this size,” Corvino continues.

UNIQUE DESIGN AND LAYOUT

As first-time yacht Owners, the design directive given by the client was to create a yacht that was casual and easily convertible.

Given the size of the T560 Apache, the most unique feature is the Owner’s deck. Borrowed from the T760 Apache concept, the stateroom’s forward position not only provides exceptional panoramic views, but also allows for a huge private terrace complete with 5.5M flying pool and an alfresco lounge area with a firepit at its center.

The layout also boasts 5 guest staterooms all located on the main deck forward – a rare feature for a yacht of this size. The tender garage is located on the main deck forward, behind the mooring deck and under the owner’s terrace, offering space for a 7M tender, rescue boat, and toys.

Great importance was given to the crew areas, as a direct request of the client was to give the crew a large space. Crew are afforded a generous area for their quarters on the lower deck in addition to a dedicated crew gym.

Beach chic at the forefront of the design directive led to a feature carried over from that larger concept – a beach club and waterside with a 4M glass pool and drop-down side balconies that create a vast 90-square-metre play-space. Stylish smoked glass in the transom connects the inner part of the beach club to the exterior, while the main aft deck – connected to the beach club via two aft stairs – serves more as an upper terrace than a separate guest area.

THE OVERALL DESIGN CONCEPT

The practical and invitingly informal layout is coupled with seamlessly flowing lines that brilliantly disguise the yacht’s impressive 840GT volume. It speaks to Mancini’s design nous and the strength of the original concept that so many of the key features have transferred from the larger concept to this new yacht.

“The T560 Apache design shifts the key features of the original 76M T760 Apache concept into a 56M yacht, guided by the requirements of an American client who loved the larger concept but wanted the same features in a shorter hull length,” says Alberto Mancini, founder and principal of AM Yacht Design.

“I and my designers focused particularly on the owner’s upper deck suite, which not only offers an indoor area of 50 square meters but which also couples that to a private bow terrace of 85 square meters that includes an amazing 5.5-metre all-glass pool,” Mancini adds. “It’s a feature that we took directly from the larger Apache concept and managed to deliver in the T560 without compromise. We are incredibly proud of the overall design of the yacht.”

ENDS.



ABOUT FRASER

ABOUT FRASER Celebrating over 75 years of multi-award-winning excellence in luxury yachting worldwide today, Fraser is the longest serving full-service luxury yacht specialist in the world. Handling a client portfolio of yachts worth over 5.8 billion dollars, the key to the company's longstanding success has always been the quality of its people. With over 200 specialists operating from 19 offices in 13 countries working with over 13,000 highly active and qualified clients, the company offers experienced client support and guidance in all key sectors including Sales and Purchase, New Build Management, Yacht Management, Charter Management, Luxury Yacht Vacations, Yacht Marketing, and quality Crew Placement through its dedicated recruitment arm: The Crew Network.

Fraser is a part of the MarineMax group of companies, the world's largest lifestyle retailer of recreational boats and yachts. MarineMax is a New York Stock Exchange-listed company, HZO.

For more information on Fraser, please go to: WWW.FRASERYACHTS.COM

FOR FURTHER INFORMATION PLEASE CONTACT:

HANNAH ROSE

US MARKETING MANAGER

FRASER YACHTS

1800 SE 10TH AVE, SUITE 400

FORT LAUDERDALE, FL 33316

+1 954 463 0600

hannah.rose@fraseryachts.com

WWW.FRASERYACHTS.COM